

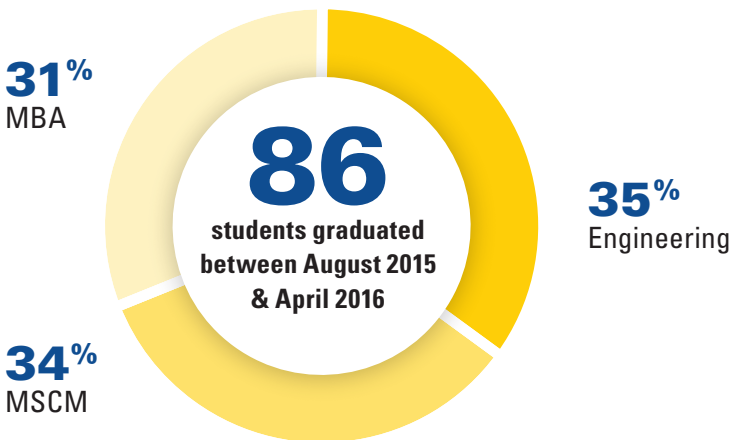
2016 Employment Profile

The Tauber Institute for Global Operations

is a partnership between the University of Michigan College of Engineering and Stephen M. Ross School of Business, and a 30-member Industry Advisory Board. The Tauber Institute was developed to meet industry's need for a new kind of graduate—one who has an exceptional academic background, extensive professional experience, and most importantly, can successfully integrate business and engineering perspectives to lead global operations into the future.

2016 Class Profile

Students in five different degree programs participate in the Tauber Institute. Through the Tauber Institute, all students complete a rigorous joint business and engineering curriculum and participate in a Tauber Team Project.



98%

Student placement over the last three years.

52%

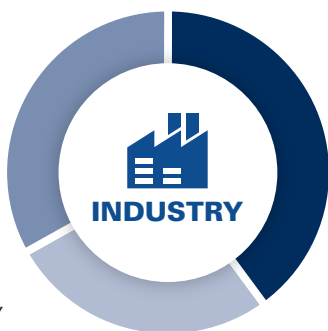
Accepted positions working for Team Project sponsors and/or Tauber Institute for Global Operations corporate partners.

The following statistics reflect input from 72 of the 86 students.

33%
Manufacturing

27%
Consulting

40%
Services
(Energy, Financial Services, Healthcare, Retail, High-Tech)



43%
Operations Management/Supply Chain

28%
Consulting



14%
General Management

4%
Engineering

6%
Finance

5%
Other
(Human Resources, Information Technology, Marketing)



2016 Tauber Institute Placement Statistics August 2015–April 2016 Graduates

FUNCTION	BASE				SIGNING BONUS	
	%	Avg.	Median	Range	%	Median
MBA 22 of 27 responding						
Consulting	14%	\$138,333	\$140,000	\$135,000 – \$140,000	100%	\$35,000
General Management	32%	\$113,286	\$115,000	\$100,000 – \$120,000	100%	\$22,000
Operations/Supply Chain Mgmt.	22%	\$123,667	\$120,000	\$120,000 – \$130,000	100%	\$22,000
Other	32%	\$117,632	\$110,000	\$105,000 – \$170,000	86%	\$35,000
Engineer 24 of 30 responding						
Consulting	50%	\$75,667	\$75,000	\$65,000 – \$80,000	83%	\$5,000
General Management	8%	\$88,000	\$88,000	\$80,000 – \$96,000	50%	\$5,000
Operations/Supply Chain Mgmt.	25%	\$89,000	\$86,000	\$70,000 – \$120,000	67%	\$5,000
Other	17%	\$88,375	\$86,500	\$75,000 – \$105,500	25%	\$9,000
MSCM 26 of 29 responding						
Consulting	19%	\$100,400	\$105,000	\$80,000 – \$130,000	60%	\$10,000
Operations/Supply Chain Mgmt.	77%	\$107,527	\$117,000	\$75,000 – \$135,000	75%	\$22,500
Other	4%	\$117,000	\$117,000	\$117,000 – \$117,000	100%	\$25,200

INDUSTRY	BASE				SIGNING BONUS	
	%	Avg.	Median	Range	%	Median
MBA 22 of 27 responding						
Consulting	14%	\$138,333	\$140,000	\$135,000 – \$140,000	100%	\$35,000
Manufacturing	59%	\$116,289	\$120,000	\$100,000 – \$130,000	100%	\$22,000
Services	27%	\$120,500	\$110,000	\$105,000 – \$170,000	83%	\$27,750
Engineer 24 of 30 responding						
Consulting	50%	\$76,916	\$77,500	\$65,000 – \$90,000	83%	\$5,000
Manufacturing	25%	\$82,833	\$84,500	\$70,000 – \$89,000	33%	\$5,000
Services	25%	\$91,916	\$88,000	\$75,000 – \$120,000	67%	\$7,000
MSCM 26 of 29 responding						
Consulting	16%	\$99,250	\$93,500	\$80,000 – \$130,000	25%	\$15,000
Manufacturing	19%	\$103,968	\$105,000	\$86,840 – \$125,000	60%	\$5,000
Services	65%	\$108,982	\$117,000	\$75,000 – \$135,000	82%	\$25,200

List of Employers for the Class of 2016

Amazon	Capital One	Infosys	SK innovation
Apple Inc.	Cisco Systems	Intel	Strategy&
AquaFlow	Deloitte Consulting	KPMG	Target Corporation
AT Kearney	Ecolab	Ladrillera Mecanizada	TekSystems
Avencore	Edwards Brothers Malloy	SA de CV	The Boston
Bain & Company	Epic Systems	McKinsey & Company	Consulting Group
BASF	GE Aviation	McMaster Carr	The Keystone Group
Beepi	GEP Worldwide	Merck & Co.	Uber Technologies, Inc.
Beijing Corona	Guardian industries	Microsoft	Walkwater Technologies
Blue Cross Blue	Gunderson Dettmer	PG&E	Xin Kuxue Education Ltd
Shield of Michigan	Hewlett Packard Enterprise	Pricewaterhouse	Zimmer Biomet
Boeing	IBM	Coopers	
BorgWarner Inc.	ICF International	Shell Oil	