2013 CLASS PROFILE

Students in five different degree programs participate in the Tauber Institute. Through the Tauber Institute, all students complete a rigorous joint business and engineering curriculum and participate in a Tauber Team Project. There were 83 students from the following degree programs who graduated between August 2012 and April 2013.

- MBA – 31%
- Engineering Graduate Program – 13%
- Engineering Global Leadership Honors Program (BSE/MSE) – 28%
- MSCM – 28%

The following statistics reflect input from 77 of the 78 students.

BY FUNCTION
- Operations Management/Supply Chain – 38%
- Consulting – 26%
- General Management – 6%
- Engineering – 8%
- Finance – 6%
- Strategic Planning – 4%
- Other – 5%
  (Healthcare, Human Resources Management, Marketing, Software Development, Sustainability, Environment)
- NA (Not seeking full-time employment) – 6%

BY INDUSTRY
- Manufacturing – 48%
- Consulting – 22%
- Services: Other – 23%
  (Financial Services, Healthcare, Retail, High-Tech)
- NA (Not seeking full-time employment) – 6%
## Tauber Institute Placement Statistics

### MBA - 20 of 23 Responding

<table>
<thead>
<tr>
<th>Function</th>
<th>Median</th>
<th>Average</th>
<th>Range</th>
<th>% Median</th>
<th>Signing Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$115,000</td>
<td>$115,800</td>
<td>$80,000-$135,000</td>
<td>80%</td>
<td>$35,000</td>
</tr>
<tr>
<td>General Management</td>
<td>$110,000</td>
<td>$108,333</td>
<td>$100,000-$115,000</td>
<td>100%</td>
<td>$15,000</td>
</tr>
<tr>
<td>Operations/Supply Chain Management</td>
<td>$112,500</td>
<td>$112,883</td>
<td>$105,000-$125,000</td>
<td>100%</td>
<td>$20,500</td>
</tr>
<tr>
<td>Other</td>
<td>$113,500</td>
<td>$113,667</td>
<td>$102,000-$125,000</td>
<td>83%</td>
<td>$22,500</td>
</tr>
</tbody>
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### EGL - 18 of 20 Responding

<table>
<thead>
<tr>
<th>Function</th>
<th>Median</th>
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<th>Range</th>
<th>% Median</th>
<th>Signing Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$72,000</td>
<td>$71,925</td>
<td>$65,000-$80,250</td>
<td>100%</td>
<td>$5,000</td>
</tr>
<tr>
<td>Operations/Supply Chain Management</td>
<td>$72,000</td>
<td>$70,083</td>
<td>$64,250-$74,000</td>
<td>67%</td>
<td>$4,000</td>
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<tr>
<td>Other</td>
<td>$80,000</td>
<td>$77,200</td>
<td>$61,000-$87,000</td>
<td>100%</td>
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### EGP - 9 of 9 Responding

<table>
<thead>
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<th>Function</th>
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<th>Range</th>
<th>% Median</th>
<th>Signing Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operations/Supply Chain Management</td>
<td>$80,510</td>
<td>$82,337</td>
<td>$73,000-$100,000</td>
<td>67%</td>
<td>$5,450</td>
</tr>
<tr>
<td>Other</td>
<td>$92,000</td>
<td>$94,667</td>
<td>$80,000-$112,000</td>
<td>67%</td>
<td>$7,500</td>
</tr>
</tbody>
</table>

### MSCM - 20 of 20 Responding

<table>
<thead>
<tr>
<th>Function</th>
<th>Median</th>
<th>Average</th>
<th>Range</th>
<th>% Median</th>
<th>Signing Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$135,000</td>
<td>$128,333</td>
<td>$115,000-$135,000</td>
<td>67%</td>
<td>$35,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>$112,000</td>
<td>$111,492</td>
<td>$100,000-$125,000</td>
<td>100%</td>
<td>$20,500</td>
</tr>
<tr>
<td>Service</td>
<td>$114,000</td>
<td>$108,080</td>
<td>$80,000-$125,000</td>
<td>80%</td>
<td>$20,000</td>
</tr>
</tbody>
</table>

### Industry Breakdown

<table>
<thead>
<tr>
<th>Industry</th>
<th>Median</th>
<th>Average</th>
<th>Range</th>
<th>% Median</th>
<th>Signing Bonus</th>
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</tr>
<tr>
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<td>$111,492</td>
<td>$100,000-$125,000</td>
<td>100%</td>
<td>$20,500</td>
</tr>
<tr>
<td>Service</td>
<td>$114,000</td>
<td>$108,080</td>
<td>$80,000-$125,000</td>
<td>80%</td>
<td>$20,000</td>
</tr>
</tbody>
</table>

### 2013 List of Employers

- 3M
- A.T. Kearney (2)
- Amazon (4)
- Apple Inc. (2)
- Bain & Company (2)
- Boeing (2)
- BP
- Capital One
- Cargill, Inc.
- Cisco Systems (3)
- Dell
- Deloitte Consulting (3)
- Delphi Corporation
- Eaton/Cooper (3)
- Emerson (2)
- Ernst & Young
- Ford Motor Company
- GE Aviation
- GE Healthcare
- General Mills
- General Motors (2)
- Google
- Grainger
- IBM (2)
- LATAM Airlines Group
- Liberty Mutual
- McKinsey & Company
- Meritor, Inc.
- Microsoft (8)
- Molecular Devices
- Nvidia
- Parker Hannifin
- RJT Compuquest
- Roll Global
- Samsung Economic Research Institute
- Sandia National Laboratories
- SanDisk
- Scenaria
- Siemens Energy
- Stage 2 Innovations
- Steelcase
- The Boston Consulting Group
- Trimble Navigation Limited
- US Renewables Group
- Walmart
- Wooga GmbH
- ZS Associates (3)